

serving Southern New England & the Tri-State Area

IT Managed Services and Cyber Security Experts



Is Antivirus dead?

For as long as I can remember, antivirus has been a cornerstone of end-user protection. And historically, you got what you paid for. With the meteoric rise and

success rate of complex threats, it's easy to wonder if antivirus is dead. The answer, it seems, is... maybe. While a/v is still an important part of a cyber defense strategy, it is no longer keeping up with the advances made in the malware world. Recent studies show that a/v only intercepts 45% of known threats, which is not a number that helps this writer sleep at night. Thankfully, the good guys have made some advancements as well. In an industry filled with acronyms, the next ones you will start to hear are XDR and Managed SOC. Extended Detection & Response (XDR) is the next generation of protection software, and is currently being rolled out by CBTG (in two options) as a required

upgrade from our legacy Trend Micro offering. Managed Security Operations Center

(SOC) is a higher-level service that monitors, analyzes, and (most importantly) can respond to the data produced by the rest of the security stack. This offering is recommended for all regulated industries and businesses who have higher-level compliance needs. Cyber insurance policies and NIST/CMMC regulators have taken note, the time has come for stronger protection. For those of you who have questions or curiosity around this subject... please reach out to us! We can explain your current risks, available protections, and ongoing costs so you can make the best decisions for your business.

Craig Hendrickson - Chief Executive Officer



4. Preferred Lunch Spot: Mizzo Asian 5. Hidden Talent: I can fix anything mechanical

3. Favorite T.V. Show: The Office

Employee Spotlight

Brandyn

6. Best Thing about CBTG: The opportunity

hardware.

1. Birth Month: May

2. Hobbies: Off Roading

- to work on different systems and



3 New customers onboarded

with two more IT certificates.

Company Updates

Created (and filled) the Vice President of

Brandyn continued his charge to Tier 2

Technical Projects role (welcome Brian!)

- Travel Team completed install in Nogales, Mexico
- Rolled out Dark Web Monitoring Added Chatbot to our website

Migrated to QuickBooks Online and a

 Partnered with secondary distributor TD SYNNEX

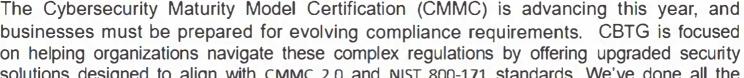
new invoice format

SpamTitan product

 Developed Marketing videos using Al Intelligence

Completed a major revision to

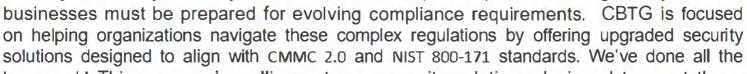




advanced endpoint protection, most will be taking advantage of our freshly available IT management dashboard and Quarterly Business Review initiatives, and some will be

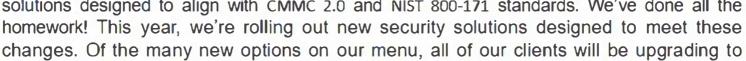
Whether you're just starting your CMMC journey or need to enhance your existing security posture, CBTG is here to help. We will show you how to stay ahead of

taking advantage of our cyber insurance-readiness assessments.



compliance changes with expert guidance and cutting-edge cybersecurity solutions. Contact me today to learn how we can help you achieve and maintain CMMC compliance in 2025! Gary Pendleton - Account Executive

sales@cbtechgroup.com



Cybersecurity Tip of the Quarter Tech-Tip: Product Spotlight

EP 911

to make informed decisions.

have...

employees the training they need

End User Security Awareness

Training

This CBTG standard offering not only checks a box for compliance

requirement, it also engages with your users in a fun (and quick) format to keep them up to date

about cyber threats (and how to spot them!). Almost all hacks start

something

give

you

your

Connecticut Business Technology Group LLC

CBTG is so honored to acknowledge Gary Pendleton has reached the 10-year mark with us! We wish to extend the warmest thank you

clicking

with

shouldn't

R Google TV

reviews!

OICNIN 💳

"PORSHA"
SECURITY TOPIC: MALVERTISING

MALVERTISING LINKS FLOOD SOCIAL MEDIA EVERY DAY DOWNLOAD FROM A LEGIT SOURCE FOR A CLEAN GET AWAY

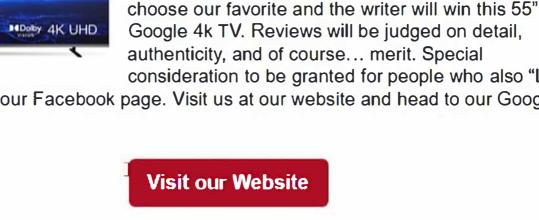
The office is always more fun when you're here. Looking forward to the next 10!

our company.

Social Post of the Quarter

CBT(

for all you have done in that time... helping us grow, keeping us connected to our clients, bringing in new business, and keeping us grounded in an admittedly stressful industry.



consideration to be granted for people who also "Like" and interact with our Facebook page. Visit us at our website and head to our Google

Google 4k TV. Reviews will be judged on detail,

GOOGLE REVIEW GIVEAWAY

CBTG is asking for your help getting the word out about

Each time we reach the milestone of 50 reviews, we will







Visit our Website







